

# COMPANY PROFILE

Heavy Smart glass and Aluminium

*Prepared For*  
**NDLOVU THABISO**

*Prepared By*  
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COMPANY PROFILE  
Heavy Smart glass and Aluminium Pty (Ltd)

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**COMPANY PROFILE**  
**Heavy Smart glass and Aluminium Pty (Ltd)**

**GENERAL INFORMATION**

|                                  |   |
|----------------------------------|---|
| <b>Registered Company Name:</b>  | <b>Heavy Smart glass and Aluminium Pty (Ltd)</b>                                      |
| <b>Registration Number:</b>      | <b>2021 / 416745 / 07</b>   |
| <b>Tax Registration Number</b>   | <b>901515292</b>  |
| <b>CSD Registration Number</b>   | <b>MAAA1380345</b>  |
| <b>CRS Registration Number</b>   | <b>10378052</b>   |
| <b>NHBRC Registration Number</b> | <b>4000013361</b>   |
| <b>SAGGA Membership Number</b>   | <b>S8369</b>  |
| <b>Contact Person:</b>           | <b>NDLOVU THABISO</b>   |
| <b>Designation:</b>              | <b>Director</b>   |
| <b>Contact number:</b>           | <b>076 470 4037</b>   |
| <b>Email Address:</b>            | <b><a href="mailto:Ndlovu@hsglassaluminum.co.za">Ndlovu@hsglassaluminum.co.za</a></b> |
| <b>website</b>                   | <b><a href="http://www.hsglassaluminum.co.za">www.hsglassaluminum.co.za</a></b>       |
| <b>Main office Address:</b>      | <b>293 stand klerksoord x 28<br/>Pretoria<br/>Gauteng<br/>0200</b>                    |
| <b>Board of Directors:</b>       | <b>NDLOVU THABISO</b>   |

**COMPANY PROFILE**  
**Heavy Smart glass and Aluminium Pty (Ltd)**

**EXECUTIVE SUMMARY**

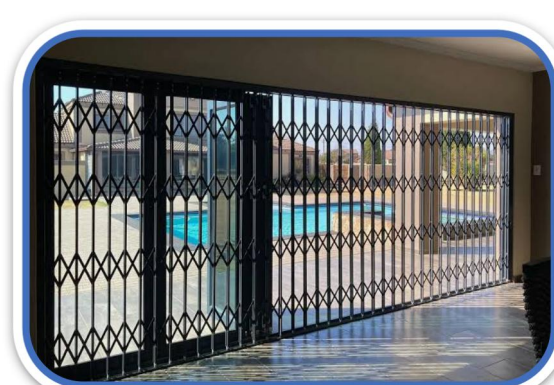
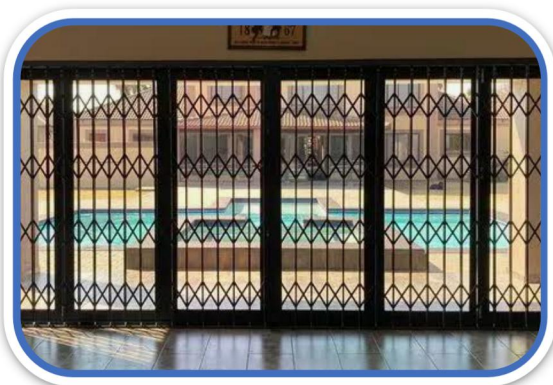
**Heavy Smart glass and Aluminium Pty (Ltd)** is an emerging partnership founded and incorporated in 2021 by South African black male aspiring to unleash his entrepreneurial spirit by using skills acquired in his professional careers. **Heavy Smart glass and Aluminium Pty (Ltd)** It is positioned as an multi purpose company with active interests in construction and Projects to leverage on the rapid growth associated with transportation, construction and road construction.

The main purpose of **Heavy Smart glass and Aluminium Pty (Ltd)** is to create a service-oriented entity through innovation and strategic alliances. To achieve this, the company targets exploring opportunities that are sustainable and ensures some level of penetration to specific markets.

**Heavy Smart glass and Aluminium Pty (Ltd)**'s headquarters and warehouse are situated in the industrial position of Tshwane,Gauteng. We are aware that to run a multi Purpose company can be demanding which is why we are well trained to perform excellently well.

**Logan Empire Pty (Ltd)** is a client-focused and result driven, is multi purpose company that provides broad-based general services at an affordable fee that won't in any way put a hole in the pocket of our clients. We provide standard and professional construction services such as the:

- Aluminium door
- Aluminium windows
- Folding doors
- Aluminium gate and steel gates,
- Welding, and Burglars
- Shower and Glass works
- Shopfront
- Pyramid glass



## COMPANY PROFILE

### Heavy Smart glass and Aluminium Pty (Ltd)

#### DIRECTORS BACKGROUND

**MR NDLOVU THABISO** is the founders and Directors of **Heavy Smart glass and Aluminium Pty (Ltd)** . He graduated from the Tshwane University of technology in 2018 with Diploma in Mechanical Engineering, and completed his B tech in industrial Engineering. Heavy Smart glass and aluminium, construct doors and windows for domestic house, private company properties. As the Managing Director of the company, he is responsible for sourcing new business; company strategy and expansion of services He oversees all the projects and strategic direction of the business.

**MR NDLOVU THABISO** is an integral part of the company as his combination of experience makes an asset to overall operations of the company.

**MR NDLOVU THABISO** will continue to initiate strategic consortia and partnerships with organizations, complimentary services, and skills to ensure maximum value-add for clients. As a business development manager, His responsibilities also tasked with devising sales strategies for core products and services with proven capability to deliver on various projects in a competitive environment, He will provide **Heavy Smart glass and Aluminium Pty (Ltd)** with an added competitive edge in its endeavors.

#### MISSION STATEMENT

To accomplish our Vision and Objective by continuous self-improvement and training to develop our employees, who are our greatest assets, to national standards in all facets of electrical market. including safety, environmental, engineering, mechanical and productivity

Our mission is to provide professional and trusted general services that will assist individuals, businesses, and non-profit organizations.

#### VISION STATEMENT

To be among the leaders in the general services industry, creating employment and always seeking opportunities for growth and reinvention to suit our clients' needs.

Promote and maintain a reputation of service excellence and dedication, resulting in long term partnership with our clients and suppliers.

#### VALUES

- Entrepreneurship
- Integrity
- Passion
- Commitment
- Sustainability
- Transparency

#### THREE REASONS TO CHOOSE US

##### Professional Service

- We strive to offer a professional service every time. Our employees are efficient, well trained and always friendly. From the booking through to the final sign off we offer a comprehensive and thorough job

##### Competitive Pricing

- As a local company, we're able to offer competitive pricing and great after sales support

## COMPANY PROFILE

### Heavy Smart glass and Aluminium Pty (Ltd)

#### We're On Time

- Having a great service at a great price doesn't mean much if we're not there on time. We pledge to always be on time and if circumstances change at the last minute, we will always notify our clients.

#### WHAT WE BELIEVE

**Heavy Smart glass and Aluminium Pty (Ltd)** believe in the power of ideas to drive innovative brand results. Our ideas are born out of powerful research-driven insight, and deep local understanding, resulting in unparalleled outcomes. Our practice is to develop brand strategies that allow you to capitalize on your unique market presence, while ensuring that your brand promise is increasingly represented. With guiding actions, both big and small, we'll deliver on that brand promise. We believe our purpose is to help you, our client, build lasting brands that command consumer loyalty.

**Heavy Smart glass and Aluminium Pty (Ltd)** support and complies with employment equity guidelines as prescribed by the south African government's rules and regulations. We promise to create captivating ideas that make your promise consistent and true to your brand's image and identity. We match our mission with corresponding actions that benefits you. Solar Switch Energy believes that affirmative procurement is a valuable tool in developing and sustaining black economic empowerment (BEE) and its contribution towards the mainstream economy.

#### WHAT WE STAND FOR

We make it our priority to offer quality services and combined that with years of experience plus the best after sales service possible and that equals excellence. We pride ourselves in being market leaders in our field

#### KEY TO SUCCESS

- Keep developing new customers
- Using customer relationship management to keep customers
- Through making advertisements to make the marketing of the products and services
- Employ and train workers to first class
- Establish the first learning organization and business culture
- Establish long term partnership with suppliers
- Using expansion strategy and build branches for Solar Switch Energy nationally

#### BUSINESS OBJECTIVES

- To provide general services and products of the highest professional level with a safety and environmental record second to none.
- To reducing local unemployment pressure
- To build the first-class marketing channel
- Our aim is to build forge robust and valued relationships with our customers
- Provide the same level of dedication and customization to all our projects.
- Superior customer service backs our high-quality products and components.
- We endeavour to reduce customer effort to the minimal

#### OUR PROMISE

## COMPANY PROFILE

### Heavy Smart glass and Aluminium Pty (Ltd)

- Turnkey Solutions
- Business and Residential
- Honest, Reliable and on time
- Professional Workmanship
- Quality Equipment
- Value for money
- Certificate of Compliance (COC)
- Household cleaning solutions
- Expert advice on civil services
- Assistance to switch to solar

#### WE WILL BE RECOGNIZED BY

##### Our customers

- As a dependable and reliable service provider
- As a proactive company capable of competing in all facets of the marketplace through constant improvement and innovation
- As a family-owned business that satisfies customers with easy and hassle-free transactions

##### Our Employees

- As an employer who values the dedication and commitment of its employees
- As an innovative and technologically upfront company that ensures employee competence and advancement
- As an employer who guarantees a safe working environment

##### Our Industry

- As a partner that promotes collaboration by engaging in trade associations
- As a business that makes a difference to the quality of life through the impact of excellent products, services, and solutions

##### Our Suppliers

- As a creative, experienced and top seller of electrical products in the industry
- As a company who appreciates and recognizes that sustainable partnerships are essential to the company's success

#### MARKET ANALYSIS

##### CUSTOMER SEGMENTATION

Our target market is everyone who will benefit from our services, we are coming into the industry with a business concept that will enable us to work with highly placed people and companies in the country and at the same with lowly placed people and smaller businesses. Below is a list of the people and organizations that we have specifically design our services for.

##### Who is out target audience?

- Government contracts
- Corporate organizations
- Religious organizations
- Organized private sector
- University campuses
- Communities and Schools
- Landowners
- Household's estates
- Families

**COMPANY PROFILE**  
**Heavy Smart glass and Aluminium Pty (Ltd)**

**OUR AREA OF BUSINESS**

**NATURE AND SCOPE OF BUSINESS**

We are in business to offer varieties of services within the scope of general industry in South Africa. Our intention of starting our company is to make profits from the industry and we will do all that is permitted by the law in the South Africa to achieve our aim and ambition.

**Logan Empire Pty (Ltd)** has a broad scope of business which encompasses provision of the following

- Aluminium door
- Aluminium windows
- Folding doors
- Aluminium gate and steel gates,
- Welding, and Burglars
- Shower and Glass works
- Shopfront
- Pyramid glass

**ALUMINIUM DOORS**

**Heavy Smart glass and Aluminium Pty (Ltd)'s** windows are made of strong, lightweight aluminium-alloy frames. They require limited maintenance and never need to be painted – the perfect combination of durability, energy-efficiency and affordability.

We offer a wide range of window frame options that cater for various applications such as interface depths or bay angles.

All products are SANS 613 certified and compliant.



**ALUMINIUM DOORS**

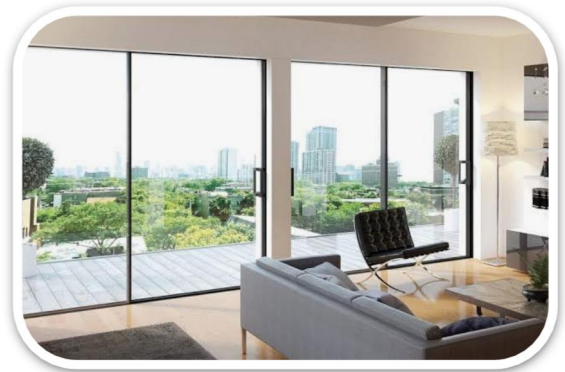
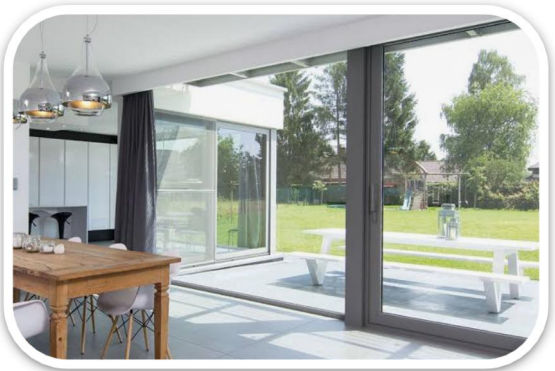
**Heavy Smart glass and Aluminium Pty (Ltd)'S** Engineered to integrate seamlessly with our window system range, our aluminium door systems remain our most popular products and provide unrivalled safety, security and installation simplicity. Each door system has its own distinct look and feel, offering varying levels of performance, profile depth and glazing area.

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**INFINIUM SLIDING DOORS**

Infinium brings together indoor and outdoor living spaces in exquisite harmony. Free-flowing spaces are created thanks to stunningly slim sightless that bathe every surface with natural light. Uninterrupted panoramic landscapes provide complete escapism, without need of escape. While seamlessly integrated floor-to-ceiling glazing reflects the clarity of thought behind every inspired design decision.



**ALUMINIUM GATES**

Available in a wide range of styles and formats, our stylish aluminium entrance door system is suitable for both light and medium-duty use. Designed with security and flexibility front of mind, every door in the range is available in single and double configurations making them ideal for almost any application.

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## BATHROOM DOORS

**Heavy Smart glass and Aluminium Pty (Ltd)** offers a range of clear glass shower doors to suit any size bathroom. From our closed and corner units to full glass panels, this range is popular not only for its aesthetic appeal, but for its exceptional quality and longevity.



## OUR BUSINESS STRUCTURE

is a standard General Service Company that was established in 2023 as a small business in Durban but looking to grow big and compete with leading companies both in the provincial and national level. We are aware of the importance of building a solid business structure that can support the kind of world class business we want to own; therefore, we are committed to only hiring the best hands within our area of operations.

At **Heavy Smart glass and Aluminium Pty (Ltd)** we will ensure that we hire people that are qualified, hardworking, creative, customer eccentric and are ready to work to help us build a prosperous business that will benefit all our stake holders. As a matter of fact, profit-sharing arrangement will be made available to all our senior management staff.

**COMPANY PROFILE**  
**Heavy Smart glass and Aluminium Pty (Ltd)**

- Chief Executive Officer
- Project Manager
- General workers
- Technical manager
- Business Developer
- Accountant

### **Job Roles and Responsibilities**

#### **Chief Executive Officer**

- Increases management's effectiveness by recruiting, selecting, orienting, training, coaching, counselling, and disciplining managers; communicating values, strategies, and objectives.
- Assigning accountabilities; planning, monitoring, and appraising job results
- Produces, connects, and implements the organization's vision, mission, and overall direction
- Accountable for fixing prices and signing business deals
- Responsible for providing direction for the business

#### **Project Manager**

- Responsible for the planning, management and coordinating all projects on behalf of the company
- Supervise projects
- Ensures compliance during project executions
- Provides advice on the management of projects

#### **General worker**

- Responsible for preparing bids for tenders, and reporting to clients, public agencies, and planning bodies
- Ensures that sites meet legal guidelines, and health and safety requirements
- Assesses the environment impact and risks connected to projects
- Responsible for judging whether projects are workable by assessing materials, costs, and time requirements
- Draws up blueprints, using Computer Aided Design packages

#### **Technical manager**

- Responsible for undertaking land surveys and measurements using a variety of specialist technical equipment
- Accountable for producing and advising about construction plans and drawings
- Responsible for advising about technical matters and whether the construction plans are viable

#### **Business Developer**

- Identifies, prioritizes, and reaches out to new partners, and business opportunities
- Identifies development opportunities; follows up on development leads and contacts
- Accountable for supervising implementation, advocate for the customer's needs, and communicate with clients
- Documents all customer contact and information

#### **Accountant**

- Responsible for preparing financial reports, budgets, and financial statements for the organization

## COMPANY PROFILE

### Heavy Smart glass and Aluminium Pty (Ltd)

- Provides managers with financial analyses, development budgets, and accounting reports
- Responsible for financial forecasting and risks analysis.
- Performs cash management, general ledger accounting, and financial reporting for one or more properties.

#### OPERATIONAL PLAN

Our clients will be at no cost be required to provide transport as we take pride in fully executing services customized for a client's needs to their satisfaction. **Heavy Smart glass and Aluminium Pty (Ltd)** will also provides services that are contractual or once-off basis and term.

We operate from

- |                   |               |
|-------------------|---------------|
| → Mon to Fri      | →: 7am to 5pm |
| → Saturday        | →: 8am to 2pm |
| → Public holidays | →: closed     |

We do deliveries for all services and equipment required, we boast in relying mainly on local suppliers as it's more costly effective and this helps us to set a reasonable and affordable price for our customers to enjoy our services without suffering unnecessary costs Nothing makes us happier like serving our clients' needs at any place where convenient for them, it is always our customers choice as to how can we make our services more effective and convenient for them to access our services. We work in and out of office space yet providing all necessary equipment to execute our services professionally.

#### OUR POLICIES

- To promote and advance the social, economic and cultural welfare of its members by enhancing access to banking services under sustainable conditions.
- To encourage savings by providing a means whereby such savings and shares may receive a competitive rate of interest or dividend.
- To promote interest in community development and develop a sense of self – reliance in its members.
- To educate members in the management the importance of the control of money, and to encourage understanding of economic framework within which the co-operative operates.
- To educate the community to gain access to self-reliance projects to avoid dependence on social grants, foster care grants etc.
- To empower mainly women and youth to enable them to be Self-supporting this will prevent their abuse, early pregnancy and drug abuse, to look after neglected orphans.

#### AFFIRMATIVE ACTION POLICY

We believe in accelerating the participation of historically marginalized personnel starting from bottom up to professionals without compromising the quality of services required. Forming mutual beneficial alliances and joint ventures with firm in similar fields owned by SA citizens be it African or white, with a motive of sharing skills and developing expertise in the field.

The Company is committed to develop and train employees at all levels so that they can reach their full potential with a particular focus on those who were previously disadvantaged. Implement affirmative Action that will result in the internally hierarchy of diversity of our society Ensuring that

**COMPANY PROFILE**  
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every employee has a valid role regardless of their position and skills and always respecting each other's responsibilities and time. Quality and cost control.

**QUALITY ASSURANCE**

**Heavy Smart glass and Aluminium Pty (Ltd)** values its standards of high quality which are attained through ongoing research and development, a commitment to customer satisfaction, staff improvement and modern facilities and equipment. **Heavy Smart glass and Aluminium Pty (Ltd)** formalized its Quality System to provide its customers with the assurance that they will receive products and services which meet their needs

**PROJECT INVOLVEMENT**

We have crafted a primary team consisting of highly qualified individuals with a large collective skills and capacity to properly oversee the multi-disciplinary projects, as well as construction which includes building, housing, and property development projects. This enables us to follow a strong integrated approach to ensure quality outcomes. Furthermore, through the grasps of our integrated primary team we work in association with architects, quantity surveyors, civil engineers, and specialists

**HEALTH AND SAFETY SYSTEM**

Health and safety are two of **Heavy Smart glass and Aluminium Pty (Ltd)**'s most important legal and moral responsibility. It is regarded as an essential foundation for successful business and social operations beside competent personnel and quality management. Health and safety are recognized, implemented, and maintained by from legal, humanitarian, and economic perspective.

we believe that a superior safety Approach is indicative of an assertiveness and responsiveness to employees need and policy procedures. As a result, higher moral and loyalty are reached among the employees, cultivating enhanced productivity which again fuels profitability. Therefore, we strive to safeguard our employees and the public in general from injury, annoyance or risk during all company operation and activities. The outcomes are worth the effort as it maintains our constancy and vision to be top achievers in the construction and development environment. In essence then sustainability has been reached.

**ENVIROMENTAL MANAGEMENT SYSTEM**

We believe that a protected environment holds a future for all and is thus committed to maintaining a clean environment and support the environment program.

This creates the ability to operate in a disciplined and sustainable manner over the long term and is fundamental to maintaining a competitive advantage. Our company policy is that fulfilling of its legal statutory responsibilities represents the minimum level of achievement in respect of environmental control.

# COMPANY PROFILE

Prepared for :  
**Heavy Smart glass and Aluminium**



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